



# Northland Services

MARINE TRANSPORTATION

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December 2, 2011


To Our Valued Customers:

Northland Services, Inc. has filed with the Surface Transportation Board for a general increase of 4.0% effective January 16, 2012. This increase applies to all cargo shipped to and from Southeast Alaska ports.

Please contact your sales representative if you have any questions regarding this increase.

Thank you for your continued support of our service.

Sincerely,  
Northland Services, Inc.

  
Bill Northey  
Sr. Vice President