



# Aloha Cargo Transport

Northland Services, Inc.

December 6, 2011

## GENERAL RATE INCREASE FOR 2012

To All of our Valued Customers:

Aloha Cargo Transport has filed for an increase in rates in our Hawaii service. The change will become effective on January 2, 2012 and will first apply to cargo departing on Voyage H1201. A rate-based increase of 3.5 % will apply to containers, platforms / flatracks, break-bulk commodities and certain ancillary charges in both Tariffs STB AHCT-251A and STB AHCT-252A. For containers and platforms / flatracks, the "per unit" increase will be limited to a maximum of \$ 120.00. This increase will not apply to selected rates and charges within the Rules sections of either tariff.

The current terminal handling charges will be increased by a nominal amount for each full container or platform from the current westbound and eastbound rates between Seattle and Hawaii ports as follows:

20' - 24' Containers and Platforms, Westbound:	\$ 600.00
40' and larger Containers and Platforms, Westbound:	\$ 705.00
20' - 24' Containers and Platforms, Eastbound:	\$ 275.00
40' and larger Containers and Platforms, Eastbound:	\$ 375.00

For break-bulk commodities, there will be an increase in the Terminal Handling Charge for items that are rated on any basis other than full container or platform loads of two-tenths of one percent (from 10.8% to 11.0%) of the ocean freight charge.

We will make distribution of tariff pages for subscribers as soon as they are available. Please contact your sales or customer service representative if we can answer questions that may relate to the timing of any particular shipment.

Sincerely,

Richard Maxwell,  
Vice President and General Manager