



December 14, 2011

To Our Valued Customers:

Northland Services, Inc. has filed a General Rate Increase of three percent (3.0%) with the Surface Transportation Board effective January 1, 2012; this increase applies to all rates to and from Western Alaska ports.

This increase is consistent with our escalating costs and supports our ability to provide the best transportation value.

We will distribute tariff pages for subscribers as soon as they are available. Please contact your sales representative if you have any questions regarding this increase.

Thank you for your continued support of our service.

Sincerely,  
Northland Services, Inc.